

**FORD MOTOR COMPANY AND SUBSIDIARIES**  
**CONSOLIDATED INCOME STATEMENT**  
(in millions, except per share amounts)

	For the years ended December 31,		
	2013	2012	2011
<b>Revenues</b>			
Automotive	\$ 139,369	\$ 126,567	\$ 128,168
Financial Services	7,548	6,992	7,437
Total revenues	146,917	133,559	135,605
<b>Costs and expenses</b>			
Automotive cost of sales	125,234	112,992	113,611
Selling, administrative, and other expenses	13,176	11,494	10,884
Financial Services interest expense	2,860	3,115	3,614
Financial Services provision for credit and insurance losses	208	77	(36)
Total costs and expenses	141,478	127,678	128,073
Automotive interest expense	829	713	817
Automotive interest income and other income/(loss), net (Note 19)	974	1,599	1,091
Financial Services other income/(loss), net (Note 19)	348	365	375
Equity in net income of affiliated companies	1,069	588	500
<b>Income before income taxes</b>	7,001	7,720	8,681
Provision for/(Benefit from) income taxes (Note 22)	(147)	2,056	(11,541)
<b>Net income</b>	7,148	5,664	20,222
Less: Income/(Loss) attributable to noncontrolling interests	(7)	(1)	9
<b>Net income attributable to Ford Motor Company</b>	<u>\$ 7,155</u>	<u>\$ 5,665</u>	<u>\$ 20,213</u>
<b>AMOUNTS PER SHARE ATTRIBUTABLE TO FORD MOTOR COMPANY COMMON AND CLASS B STOCK (Note 24)</b>			
Basic income	\$ 1.82	\$ 1.48	\$ 5.33
Diluted income	1.76	1.42	4.94
Cash dividends declared	0.40	0.15	0.05

**CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME**  
(in millions)

	For the years ended December 31,		
	2013	2012	2011
<b>Net income</b>	\$ 7,148	\$ 5,664	\$ 20,222
Other comprehensive income/(loss), net of tax (Note 18)			
Foreign currency translation	(506)	142	(720)
Derivative instruments	215	6	(152)
Pension and other postretirement benefits	4,914	(4,268)	(3,553)
Net holding gains/(losses)	—	—	2
<b>Total other comprehensive income/(loss), net of tax</b>	4,623	(4,120)	(4,423)
<b>Comprehensive income</b>	11,771	1,544	15,799
Less: Comprehensive income/(loss) attributable to noncontrolling interests	(7)	(1)	7
<b>Comprehensive income attributable to Ford Motor Company</b>	<u>\$ 11,778</u>	<u>\$ 1,545</u>	<u>\$ 15,792</u>

The accompanying notes are part of the financial statements.