

**FORD MOTOR COMPANY AND SUBSIDIARIES**  
**SECTOR BALANCE SHEET (in millions)**

	<u>December 31, 2013</u>	<u>December 31, 2012</u>
<b>ASSETS</b>		
<b>Automotive</b>		
Cash and cash equivalents	\$ 4,959	\$ 6,247
Marketable securities	20,157	18,178
Total cash and marketable securities	25,116	24,425
Receivables, less allowances of \$132 and \$115	5,641	5,361
Inventories (Note 9)	7,708	7,362
Deferred income taxes	1,574	3,488
Net investment in operating leases (Note 7)	1,384	1,415
Other current assets	1,034	1,124
Total current assets	42,457	43,175
Equity in net assets of affiliated companies (Note 10)	3,546	3,112
Net property (Note 12)	27,492	24,813
Deferred income taxes	13,283	13,325
Other assets	2,824	2,033
Non-current receivable from Financial Services (Note 1)	724	—
Total Automotive assets	90,326	86,458
<b>Financial Services</b>		
Cash and cash equivalents	9,509	9,412
Marketable securities	1,943	2,106
Finance receivables, net (Note 6)	80,816	75,770
Net investment in operating leases (Note 7)	18,600	13,888
Equity in net assets of affiliated companies (Note 10)	133	134
Other assets	3,149	3,450
Receivable from Automotive (Note 1)	907	252
Total Financial Services assets	115,057	105,012
Intersector elimination	(1,631)	(252)
<b>Total assets</b>	<b>\$ 203,752</b>	<b>\$ 191,218</b>
<b>LIABILITIES</b>		
<b>Automotive</b>		
Payables	\$ 18,035	\$ 18,151
Other liabilities and deferred revenue (Note 13)	16,537	15,358
Deferred income taxes	267	81
Debt payable within one year (Note 15)	1,257	1,386
Current payable to Financial Services (Note 1)	907	252
Total current liabilities	37,003	35,228
Long-term debt (Note 15)	14,426	12,870
Other liabilities and deferred revenue (Note 13)	21,665	30,549
Deferred income taxes	430	514
Total Automotive liabilities	73,524	79,161
<b>Financial Services</b>		
Payables	1,496	1,157
Debt (Note 15)	99,005	90,802
Deferred income taxes	1,627	1,687
Other liabilities and deferred income (Note 13)	2,260	2,352
Payable to Automotive (Note 1)	724	—
Total Financial Services liabilities	105,112	95,998
Intersector elimination	(1,631)	(252)
<b>Total liabilities</b>	<b>177,005</b>	<b>174,907</b>
Redeemable noncontrolling interest (Note 17)	331	322
<b>EQUITY</b>		
Capital stock (Note 24)		
Common Stock, par value \$.01 per share (3,913 million shares issued of 6 billion authorized)	39	39
Class B Stock, par value \$.01 per share (71 million shares issued of 530 million authorized)	1	1
Capital in excess of par value of stock	21,422	20,976
Retained earnings	23,658	18,077
Accumulated other comprehensive income/(loss) (Note 18)	(18,231)	(22,854)
Treasury stock	(506)	(292)
Total equity attributable to Ford Motor Company	26,383	15,947
Equity attributable to noncontrolling interests	33	42
Total equity	26,416	15,989
<b>Total liabilities and equity</b>	<b>\$ 203,752</b>	<b>\$ 191,218</b>

The accompanying notes are part of the financial statements.